

CapitalSource Corporate Asset Finance

Strength You Can Bank On

David Heidt

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Industry Expertise

Automotive
Aerospace
Aviation
Biotech
Communications, Media &
Entertainment
Construction
Distribution
Energy
Exploration & Production
Food, Beverage, & Agriculture
Healthcare
Manufacturing
Marine
Mining
Oilfield Services
Packaging
Pharmaceutical
Printing
Production
Rail
Retail
Services
Technology
Transportation



About CapitalSource

CapitalSource Inc. (NYSE:CSE) and its collective subsidiaries manage total assets of \$8.4 billion and \$4.9 billion in deposits as of September 30, 2011. All loans are funded through CapitalSource Bank.

Transaction Size

\$5 million to \$40 million
Equipment lines of credit

Product/Structures

Equipment secured financing
Senior secured term loans
Lease facilities

- Operating leases (FMV and synthetic leases)
- Capital leases (FMV/\$1.00 purchase/balloon)
- TRAC leases and split TRAC leases

Sale leaseback facilities and refinancing of used equipment

Customer Profile Guidelines

Annual sales of \$100 million plus
Cash flow coverage of 1.1x or better
Operating leverage of 6.0x or less
S&P rated BB+ to B- or the private company equivalent
Audited financial statements

Product Pricing

Competitive pricing with fixed rate or floating rate options
Tax-oriented and non-tax-oriented options

Terms

2 to 7 years
Amortizations of 10 to 15 years

About CapitalSource Corporate Asset Finance

Based in Chicago, CapitalSource's Corporate Asset Finance business unit specializes in innovative financial solutions tailored to meet your equipment financing needs. Our talented team of originations, credit, and documentation personnel have the expertise to assist with your business requirement.



CapitalSource Corporate Asset Finance Representative Transactions

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\$33,000,000

Semi-conductor Equipment
B
FMV Lease

\$27,000,000

Marine Assets
BB- Equivalent
Term Loan (Participation)

\$25,000,000

Containers
B+
Synthetic Lease

\$40,000,000

Mining Equipment
B+
FMV Lease

\$24,000,000

Railcars
B Equivalent
Loan

\$23,000,000

Turnkey Restaurants
BB-
Loan

\$22,500,000

Helicopters
B
FMV Lease

\$19,000,000

Manufacturing Equipment
B-
FMV Lease

\$14,000,000

Software
B
Capital Lease

\$12,500,000

Telecommunications Equipment
B-
Lease Discount

\$11,700,000

Point of Sale Equipment
B Equivalent
Capital Lease

\$10,000,000

Healthcare Equipment
B
Capital Lease

\$9,000,000

Construction/Mining Equipment
B+ Equivalent
Loan (Canadian)

\$5,500,000

Marine Assets
B Equivalent
Loan

